

DataArt Technologies UK

Onshore-Offshore model

UK-based project management,
offshore development

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10 Reasons to Hire DataArt Technologies

World Class software development,
attention to detail, business focus,
and more

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Onshore-Offshore Software Development Outsourcing

Let's not beat around the bush, we are VERY good at software development!

No we are not trying to be arrogant, overconfident, supercilious or conceited; we're just stating fact. Since 2001 we have been providing excellent software solutions to our clients with the goal of making them smile. There have been many happy faces; something which we know is rarely seen in the world of IT.

How have we achieved this?

Simple, we strive to deliver 'better' software, to develop it 'faster' and to make it 'cheaper'. What more could you want from a software company?

We have achieved this by using a very effective 'Onshore-Offshore' model. This means we have UK based project managers and technical architects, while our developers are located in one of our offshore software development centres in St Petersburg (Russia) or Mohali (India).

This way you can have the benefits of offshore outsourcing (and a good excuse for a holiday, ask about our on-site visits), without any of the communication headaches (let's face it who wants to sit on the phone to India all day?).

A new way of development?

No we've always done it this way. Let us show you more ...

The 'Onshore-Offshore' Model

Onshore Support and Management

DataArt Technologies provides Onshore, UK-based management, including Technical Architects, Project Managers, and Account Managers. Our UK team will provide a dedicated and consistent point of contact, based in our offices in London, throughout the projects lifecycle.

Offshore Development

There are obvious cost benefits associated with outsourced offshore development, and DataArt Technologies provides all the benefits with it's 'Onshore-Offshore' model. Whilst our Technical Architects and Project Managers will be interfacing with the Project Managers in our Software Development Centres in Russia and India, your team will also have direct access if required to our English-speaking developers to enhance a collaborative development environment.

Communication

Time after time our Clients extend their appreciation of the 'Onshore-Offshore' model in addressing the communication issues commonly found in outsourcing relationships. By having an Onshore local management and technical team, DataArt Technologies can provide all the benefits of outsourcing, without the typical headaches of lack of communication with the developers, and lack of business understanding.

10 Reasons to Hire DataArt Technologies UK

1. UK-based Project Management

DataArt Technologies UK has an 'Onshore-Offshore' model, meaning we have UK-based Project Managers, Technical Architects, and Management. This results in face-to-face communication with the Client, and complete control at all times.

2. Quality & Attention to Detail

Quality and attention to detail is paramount to us. The quality of the code, the user-interface, the useability, the customer care, and the project process is what makes us leaders in outsourced software development. If DataArt Technologies UK were a car, we'd be a BMW – First class, quality engineering.

3. Multi-sector experience

We have clients in multiple sectors, including Financial, Media Printing and Publishing, Public Sector, and Healthcare. We have worked with our clients to have a deep understanding of their business.

4. World Class Team

We have over 135 developers of the highest calibre. In the World ACM Programming Championships, St. Petersburg State University regularly outperforms other better-known computer science Universities - and more than 100 of our developers have graduated from St. Petersburg State university.

5. 100% Client Retention

All of our clients are positive references. With every client we product software solutions that address their requirements better, faster and cheaper than other software development vendors.

6. In-depth understanding of new and legacy technology

Whether you require a migration from Cobal to .NET, or wish to develop a brand new J2EE system, we have over 135 developers with a vast range of skills to address your business requirements.

7. Microsoft .NET experts

Whilst we are not exclusively .NET developers (we recently finished a 6-figure Java development), most of our 135 developers are .NET qualified and as part of the Microsoft Early Adopter Programme (EAP) we can safely class ourselves as experts.

8. We understand Business

We build business systems. We know business. We will spend time understanding *your* business and building a system around your business rather than building your business around a piece of software. We will send in the Technical Architects to listen to you, and develop a system specific for you and your business.

9. Total Quality Speccing

We spend an enormous amount of effort understanding your business and developing an in-depth specification to ensure the final system is 100% right for your business. No development starts until the specification is approved by all stakeholders.

10. We Help Save Money

Put simply, we will save your business money without compromising on quality. In-fact, our clients consistently say the quality of our programming is exceptionally higher than in-house standards.

100% of our Clients are References

Reduced the time-to-market

“DataArt provided Zinglet significant time-to-market and cost efficiencies, in addition to specialised expertise in messaging platforms, to allow us to get to the prototype and working demo stage that is creating high level customer acquisition opportunities that most start-ups achieve in the out-months, if not out-years, of their existence”

- **Mark Barounos, Founder and CEO, Zinglet**

On time, on budget, exceeds expectations

“DataArt develops quality product with highly structured team interactions. Their project management techniques ensure delivery of fully-tested code-base on schedule and at budget”

Dave Morgan, Founder and CEO, Tacoda Systems

Work of the highest calibre

“I have had the pleasure of working closely with the DataArt team from our UK headquarters in London over the last 12 months on the development of our streaming media application. The product was developed to budget and well within the timescales set. The work produced was of the highest calibre, and the willingness of the development team to go 'the extra mile' was very much in evidence throughout.”

Robert Condon, Chairman, Black Ink Media

DataArt Technologies UK Services

Consultancy

We do not just provide bulk development hours – With our Onshore local Technical Architects and Project Managers, we provide a consultancy-led project process in-order to develop a system that fits perfectly with your business, and provides a real return on investment.

Microsoft .NET migration

The Microsoft .NET frameworks enables the development of faster, more robust, and cost effective software applications. Over 100 of our 135 global employees are .NET qualified, and as one of less than 40 worldwide companies invited to the .NET Early Adopter Programme, DataArt was building .NET applications and presenting them at Microsoft's main campus at Redmond in April 2001.

Rapid Prototyping

You've got a new product idea... new promising technology... lucrative third-party package that we need to integrate with ... There is a whole world of situations when you need a proof-of-concept before your invest into something large, and you need it fast. DataArt Technologies has the experience, the tools and the methodology to grab the idea quality and produce a prototype or proof-of-concept, and then work with the client to scope the project out.

...and even more

<http://www.dataartuk.com/key-services>

Please visit the address above to see even more key services that DataArt Technologies UK can provide.

Contact Information, and the Next Steps...

For the rolodex

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1. Ring Us ...

Let's discuss your company/project/requirements/problems over the phone – we'll be happy to exchange some ideas, discuss how DataArt Technologies UK can help your business, save you money, make you money, and make your project a success. We can then arrange to meet...

+44 (0)20 8600 2595

2. Meet Us ...

Come to our offices overlooking the river and let's sit down and discuss your business and how DataArt Technologies can help. We'll tell you more about the company, our capabilities and anything else you want to know.

3. Work With Us ...

As soon as you're ready, we'll get s0074arted. You'll get access to our excellent Extranet where you can track the project progress, future milestones, and create tasks. Then we'll make it our mission that we delivery on-time, within budget, exceeding your expectations.

4. Refer Us ...

You won't be able to help yourself! 100% of our clients are positive referees, and this is important to us. Not just for business and referral leads, but also because we are an extremely professional company who prides itself on making our products **better, faster, and cheaper**.